

German yard management specialist looking for European partners to install and service their smart yard logistics technology under subcontracting agreements.

- [SCHEDA](#)
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Identificativo proposta: BRDE20200604001

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A German company specialized in automated systems for yard management seeks reliable European partners in similar or adjacent fields who can implement the German company's products for clients in their respective country. Potential partners will implement the yard management system and provide support services under subcontracting agreements. The German company's multilingual modular yard management systems include the hardware (self-check-in, truck-call, scales etc.) and the software packages.

The German yard management specialist provides an efficient automated factory logistics system. From the entrance to the loading ramp, they offer hardware and software solutions for self-registration, vehicle weighing, time slot management, dangerous goods management and control, access control and the like in multi-lingual settings. Optimizing the flow of processes in the yard ensures that resources are used optimally. Peak loads are avoided, waiting times and lead times are significantly reduced. Real time information on the location of each vehicle and in which process step it is currently involved is being provided. A statistics module enables the evaluation according to individually defined criteria. Hard and software elements have a modular set-up to enable customisation for each individual customer and ensure that later improvements or add-ons to the system can easily be integrated. The German company is a world leader in their field and is already engaged in collaborations with multi-national software houses that complement their range with the proposed German systems. The company is looking for European partners in similar or adjacent fields to perform installation and support services for their products under subcontracting agreements. They are looking for stable and trusting partnerships to expand their customer base and provide excellent services to them.

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