

Spanish AI, IOT specialized SME, focused in digitalisation technology for industrial asset tracking solutions, looks for partners for commercial agreements with technical assistance

- **SCHEDA**
- **APPROFONDIMENTI**

Identificativo proposta: TOES20200519001

RICHIEDI MAGGIORI INFORMAZIONI

Founded in 1986, the Spanish SME has been widely involved in industrial transformation of different sectors and activities. Evolving from operational technologies (OT) to Internet of Things (IoT) and Artificial Intelligence (AI), they have gained experience and specialisation in the field of industrial assets tracking technology solutions. They are looking for partners with industry relations, for cooperation under commercial with technical assistance or technical cooperation agreements.

Founded in the late 80's the company has grown nationally, thanks to their innovation culture and entrepreneurial spirit. It counts with presence and clients in different Spanish regions and counts with some clients in international market, which have driven them to directing its efforts on internationalization. Focused on its IOT, Data and Artificial Intelligence teams, they have developed a cutting edge end-to-end solutions portfolio, in order to cover industrial clients' needs. The company is able to embrace whole digitalization process, for different industrial sectors, grouping their activities for this processes under four main categories: - Sensorisation: Tailor-made integration, data acquisition and sensorisation: (sensors, systems, telecommunications, gateways.) - Data: Platform, architecture, data processing and analysis- - Artificial intelligence: Computing vision, machine learning, deep learning. - Interface: Creative visualisation, platform designing, user experince. They are able to develop end-to-end solutions suitable for specific client needs. They adapt OT sensors to cover IoT functions and integrate them in final the solution. They can integrate different technologies: Wifi, Bluetooth, GPS, Lora, Sigfox, NBE...and additionally, they can supply their solutions with Artificial Intelligence processes to ensure the most accurate information. They have already worked for clients from different sectors: Consumer goods Industry, Heavy Industry, Automotive, Agri-food Industry, Logistics and Distribution, Transport and Fleet, offering their solutions for: - Assets location - Stock and resources Control - Delivery and fleet tracking - Temperature monitoring - Anti-theft system - Energy and inputs consumption measurement - Routes optimisation - Workforce control and monitoring - Occupational risk prevention systems - Timing management and optimisation - Processes improvements Working on the Benelux region in Europe, they are currently looking for partners with industrial solutions experience willing to work under or commercial with technical assistance or technical cooperation agreements.

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