Slovenian SME offering advanced analytical platform for enhanced rich data visualization (SQL, OLAP, IoT streaming etc) and ML (machine learning) algorithms seeks commercial agency agreements and licence agreement partners

- SCHEDA
- APPROFONDIMENTI

Identificativo proposta:BOSI20211006003 **RICHIEDI MAGGIORI INFORMAZIONI**

The Slovenian SME is engaged in software development and implementation. Their focus is automation, digitization and data visualization. The company offers comprehensive support in the field of analytics and is interested in partnerships. The company is seeking commercial agency agreements and license agreement partners.

The Slovenian company has more than 15 years of experience in the field of analytics, provides professional assistance during the implementation of the system, helps to improve processes and prepare data for the best possible support in business decision-making. They have already served more than 100 companies, and their solutions are used by more than 3,000 users. Their users get 24/7 access to data, analytical assistant, natural query capabilities, deviation analysis based on ML, accurate and verified information, carefully prepared reports, time and money savings, preparation of reports and analyses per click, control over the company's operations, IoT data, external services data etc. The end users of the platform are business owners, directors, managers of individual processes: sales, purchasing, finance, controlling, production, marketing. The solution enables a simple and in just a few seconds accurate analysis of sales and costs for a certain period, as well as analysis by items, sellers or stores. With the help of solution companies can perform control in a friendly way, get the desired data and manage the stock. Reports and analyses can be prepared in a click, as the system contains all the data companies need to generate a report. Advantages of this type of analysis, it is important that both the analysis and the reports and views are understandable to all users of the system. Interesting data that tells a lot about the company and on the basis of which they can improve business, can be viewed with visualized solutions in any form of table or graph, the program displays negative and positive deviations, as well as a pattern of recurring events. In the background, the data is ground by technology, the review is simple and transparent. At the same time, it is worth highlighting the aspect of control over the company's operations, as this involves automatic verification and analysis and daily monitoring of the company' s operations or KPIs (Key performance indicators). Business intelligence encompasses the strategies and technologies that companies use to analyse business information data. The company's focus is automation, digitization and data visualization with machine learning capabilities. They offer comprehensive support in the field of analytics: development, support, implementation, education, training, implementation and consulting. They are looking for companies that implement any kind of IT systems (IoT, ERP, CRM, HRM, process data, Telecom data, all kinds of machine data …) systems and business consultants with some knowledge in the field of information technology. The cooperation can be also under OEM model. The Slovenian company is looking for partners to cooperate via commercial agency agreement and license agreement. They are looking for long-term cooperation. The intention is to sign a long term relationship commercial agreement with partners who will promote and sell the platform on the local market. Type and role of a partner is specified in the Partner Sought.

Riferimento Esterno: BOSI20211006003
Tipo: Business Offer
Paese: Slovenia

Presentazione: 06/10/2021
Ultimo aggiornamento: 10/11/2021
Scadenza: 11/11/2022