

# Spanish company is looking for distributors for their products focused on the physiotherapy / rehabilitation sector

- **SCHEDA**
- **APPROFONDIMENTI**

Identificativo proposta:BOES20210929001

**RICHIEDI MAGGIORI INFORMAZIONI**

A Spanish SME has developed and patented a multifunction tool to treat and self-treat muscle pain, mainly devoted to health professionals (i.e. physiotherapists) and people with muscle pain or sports people to improve their performance. They have also developed an app to prescribe personalized exercises to patients, with +400 videos of different specialties. They look for distributors in the physiotherapy/rehabilitation sector interested in commercial agency, distribution or license agreements.

A Spanish SME, founded in 2013, is devoted to the creation and transfer of products for the physiotherapy / rehabilitation sector. The company has developed different products such as: - a multifunction tool to treat and self-treat muscle pain. The tool is mainly devoted to health professionals (i.e. physiotherapists), but can also be used by people with muscle pain or sports people interested in improving their performance. This tool has been already commercialised through online marketplaces (such as Amazon), but the company is also interested in local distributors worldwide. - a software platform to prescribe personalized exercises to patients. This software is available as an app (for Android and iOS platforms), which works as a SAAS (software as a service) with monthly/yearly subscription. It includes +400 videos of different specialties (i.e. neurological, musculoskeletal). This platform allows health professionals to prescribe personalized exercises to their patients and do a follow-up, also designing personalized questionnaires to collect data. They offer the possibility to work by commission or with exclusivity for every country under the distributor brand. The company is interested in partnering with companies related to the physiotherapy/rehabilitation sector, and is open to discuss commercial agency agreements, distribution services agreements or license agreements with companies interested in the commercialisation and distribution of these products.

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